



JOB DESCRIPTION

POSITION: ESTIMATOR

Location: Metro Atlanta / North Georgia

Employment Type: Full-Time

Reports To: Owner / Operations Management

POSITION SUMMARY

Jernigan Drywall & Acoustical, LLC is seeking an experienced Estimator to prepare accurate, competitive, and well-defined estimates for commercial drywall and interior systems projects. This role is responsible for reviewing bid documents, performing detailed quantity takeoffs, pricing labor and materials, and clearly defining scope, exclusions, and assumptions.

The Estimator plays a critical role in setting projects up for success by ensuring scopes are complete, risks are identified, and pricing reflects real-world production, quality standards, and project conditions. The ideal candidate is detail-oriented, technically strong, and understands that quality estimating is the foundation of quality execution.

KEY RESPONSIBILITIES

ESTIMATING & TAKEOFFS

- Review bid invitations, drawings, specifications, and addenda
- Perform detailed quantity takeoffs for drywall, framing, acoustical ceilings, and related interior systems
- Develop accurate labor and material pricing based on project requirements and production standards
- Ensure estimates reflect correct assemblies, gauges, ratings, and installation methods
- Maintain organized and repeatable takeoff and pricing processes

SCOPE REVIEW & RISK ASSESSMENT

- Analyze contract documents to identify scope gaps, conflicts, and project risks
- Prepare clear scope letters, clarifications, exclusions, and assumptions
- Identify constructability issues and unusual project conditions during bid review
- Collaborate with operations to align estimates with field means and methods

PRECONSTRUCTION COORDINATION

- Participate in internal bid reviews and handoff meetings

- Coordinate with suppliers and subcontractors for material pricing and availability
- Track addenda, revisions, and bid updates through submission
- Support value engineering efforts and alternate pricing as requested

PRICING & PROPOSAL PREPARATION

- Assemble complete bid proposals in accordance with JD&A standards
- Verify pricing accuracy, scope coverage, and math prior to submission
- Assist with proposal formatting, bid forms, and submission requirements
- Support post-bid interviews, clarifications, and negotiations

DATA & CONTINUOUS IMPROVEMENT

- Maintain estimating databases, assemblies, and pricing inputs
- Track historical production data and job cost feedback to refine estimates
- Support development of standardized estimating templates and processes
- Assist with preconstruction budgets and conceptual estimates when required

REQUIRED QUALIFICATIONS

- 5+ years of experience estimating commercial drywall and interior systems projects
- Strong understanding of gypsum board systems, metal framing, acoustical ceilings, and fire-rated assemblies
- Ability to read and interpret construction drawings and specifications
- Experience with digital takeoff and estimating software
- Strong analytical, organizational, and communication skills
- High level of accuracy, accountability, and attention to detail

PREFERRED QUALIFICATIONS

- Experience estimating healthcare, education, mission-critical, or large commercial projects
- Familiarity with CSI specifications and scope delineation
- Experience working closely with project management and field operations
- Proficiency with Jernigan Drywall's estimating software BuzzBid (similar to OST & Quickbid), Excel, and Word & Blubeam.

CORE COMPETENCIES

- Accuracy and attention to detail
- Strong technical understanding of drywall systems
- Risk awareness and proactive problem identification
- Process-driven and organized approach
- Ability to manage multiple bids and deadlines

WHY JOIN JERNIGAN DRYWALL & ACOUSTICAL

At Jernigan Drywall & Acoustical, we believe estimating is more than pricing — it is the foundation of quality, safety, and profitability. Our estimators play a key role in shaping how projects are executed and setting clear expectations for our clients and field teams. As a growing company, JD&A offers the opportunity to influence systems, processes, and standards from the ground up.

Veterans are strongly encouraged to apply.

HOW TO APPLY

Interested candidates may submit a resume through our [Careers page](#) or contact us directly for additional information.